



### **Koltin speaks to Carr Riggs & Ingram Partner Group in Palm Beach, Florida**

Allan D. Koltin, CEO of Koltin Consulting Group spoke to the 300 plus partners of Carr Riggs & Ingram (CR&I) on November 14, 2017, at their firm's Annual Partner Meeting. His talk focused on the many changes going on in the accounting industry today including innovation, technology, new service offerings, and talent.

Koltin recalled speaking at the 2001 CR&I Partner Retreat in Destin, Florida when the firm had 19 partners and \$11 million in revenues. "If you had told me then that CR&I today would be doing \$300 million in revenues with 300 partners it would have been very hard to conceive - after all I think the population of Enterprise, Alabama is only 26,500 people!" He said CR&I is the "poster child" for the great Disney quote, "if you can dream it, you can do it!"

He added, "What's more amazing is the great leadership and talent that sits in this room as well as back at the 50 or so offices. When Bill Carr (CR&I Founder) said in 2001 that the firm would triple in size in three years most of us thought it was an impossible journey (they grew in those three years to \$38 million!). Today when Bill and the leadership group say they will grow from \$300 million to \$500 million, no one questions it because YOU know you can do it!"

Koltin closed by mentioning that sometimes lost in the discussion is that CR&I was able to keep their wonderful values and cultures along the way!